

DEFENSE LOGISTICS AGENCY

AMERICA'S COMBAT LOGISTICS SUPPORT AGENCY

Air Force IPV Gen III

Preproposal Conference **23 Feb 2016**

DLA Aviation
Contracting Officer- Dean C. Allen, Jr.



Panel

Contracting Officer

Mr. Carl Allen

Acquisition Specialist

Mr. Robert Napolitano

Program Manager

Ms. Joan Bagwell

Program Management Support
Barnes

Mr. Michael

Office of Council

Mr. Robert Sebold

Strategic Programs

Mr. Randall Dortch



Program/Acquisition

Description

- Covers all AF IPV consumable spare parts requirements for bench stock support at 3 ALCs as well as Worldwide demand
- Unrestricted, full and open FFP solicitation with EPA for a period of 10 years
- Commercial Acquisition/Commercial pricing
- Covers multiple FSCs, current SOI is 45,000 items
- Indefinite Delivery / Indefinite Quantity (IDIQ) type contract
 - 5 year base with one 3-year and one 2-year option
- Contractor owned inventory until bin placement (Point of Sale)
- AF sets initial bin levels—controlled via bin size and increased oversight
- Primary metric 99.5% FPA and Secondary metric 24 hr. MWT
- Contract objective to reduce inventory, increase level of support
- Ability to change POS upon AutoCrib implementation (Point of Use)
- 6-month transition at start of contract and burn-in period



DLA Responsibilities

- **Maintain responsibility of:**
 - Alternate source approvals
 - Primary source of supply for DLA Sourced items
 - Mandatory source of supply for certain items
 - Items requiring First Article Test
 - Critical Safety Items
 - Items requiring DNA marking
 - Qualified Products List (QPL) / Qualified Supplier List (QSL)
 - Quality Assurance Letters of Instruction
 - PQDR/SDR approval
 - Military/Federal Specifications
 - Waivers and Deviations
 - Creating new NSNs as required



DLA Responsibilities

- **Maintain responsibility of:**
 - Origin inspection determination.
 - Procurement Item Descriptions (PID) updates.
 - Coordinate communications with customers and provide assistance with Contractor access to customer locations.
 - Make annual Economic Price Adjustments (EPA).
 - Provide Contractor access to Government systems.
 - Furnish all drawings and bid sets.



Evaluation Criteria

- Best-Value/Trade-off Source Selection.
- Evaluation Factors & Sub-Factors:
 - Technical (Each sub-factor is equal and rated at the sub-factor level)
 - Quality Control
 - Product Management
 - Management (Each sub-factor is equal and rated at the sub-factor level)
 - Supply Chain Management
 - Risk / Process Management
 - Transition Plan
 - Past Performance
 - Price
 - Small Business Participation Plan
- Factor Weighting:
 - Technical, Management, Past Performance, and Small Business Participation Plan when combined, are significantly more important than price factors. Of the non-price factors, Technical, Management, and Past Performance are weighted equally and are each more important than the Small Business Participation Plan.
 - Small Business Subcontracting Plan is a stand-alone factor not used in the Trade-off award decision & will be evaluated as acceptable or unacceptable.



Pricing

- The IPV pricing structure contains three sub-CLINs (Material, Management, Transition) that will be rolled up into a single Level of Support CLIN
 1. Material
 - Solicitation includes a market basket of 2,000 items for price evaluation
 - Market basket items is representative of full schedule of items
 2. Management
 - Bin management
 - Kitting support for initial SOI included
 - DLA Backup included as part of management
 3. Transition
 - Fixed dollar amount established for the first 6 month period to cover transition, inventory build-up, and implementation costs
 - Costs will support the Contractor's approved Transition Plan
 - Payment will be made as Transition Plan milestones are accomplished



Evaluation Process

- The Gov't reserves the right to award without discussions
- Communication (Exchanges) between the Government and Offerors will be controlled by the KO
- Email may be utilized only if it can be encrypted
- Exchanges may include clarifications, communications and discussions as defined in FAR 15.306
- All exchanges will be documented in Evaluation Notices (ENs)



Evaluation Process

- The Source Selection Evaluation Board / Source Selection Evaluation Team will:
 - Evaluate proposals
 - Prepare Evaluation Notices (EnS)
 - Prepare the Competitive Range Determination (if required)
- The Contracting Officer releases the ENs
- ENs evaluated by SSET
- Final Proposal Revisions requested



Small Business Participation Plan

- Offerors other than U.S. Small Business Offerors must provide a Subcontracting Plan in accordance with FAR 52.216-9 and DFARS 252.219-7003 (or DFARS 252.219-7004 if the company has a Comprehensive Plan)
- All offerors must provide a Small Business Participation Proposal
- Instructions begin on page 58 of the Solicitation.



Performance Metrics

Performance Periods : (Completion of Transition Period thru contract completion)	
FPA	Incentive Percentage
99.95% - 100%	2%
99.9% - 99.94%	1%
99.5% - 99.89%	0%
99.0% - 99.49%	-1%
98.0% - 98.99%	-2%
97.0% - 97.99%	-3%
96.0% - 96.99%	-4%
95.0% - 95.99%	-5%
94.99% or less	Default

Note: During transition, default will be 90% or less



Performance Requirements

Mechanic Wait Time (MWT) – 24 hr

Performance Periods	
MWT	Disincentive
>24 hours - 48 hours	\$280 per instance
>48 hours - 72 hours	\$420 per instance
Greater than 72 hours	\$560 per instance

Mechanic Wait Time (MWT) – 8 hr

Performance Periods	
MWT	Disincentive
>8 - 24 hours	\$280 per instance
>24 - 48 hours	\$420 per instance
Greater than 48 hours	\$560 per instance

- MWT will be applied annually on a per instance basis to the Level of Support CLIN.
- No disincentive if no instances exceeding 8-hour or 24-hour MWT metric.
- 8-hr MWT metric applies to a subset of the items identified as critical to support work shift needs.



Scenario Based Questions

- Scenario Based Questions:
 - Will be provided upon submittal of proposal
 - Will be evaluated as part of the Technical Subfactors (Quality Control and Product Management), Management Subfactors (Supply Chain Management, Transition Plan, and Process Management)
 - Responses will be due within 3 days



Key Milestones

- 2 Feb 16 - RFP Issue
- 23 Feb 16 - Pre-Proposal Conference
- 19 Apr 16 - Receipt of Proposals
- 06 Jun 16 - Initial Evaluation complete
- 1 Nov 16 - Conclude Discussions
- 17 Mar 17- Conclude all internal reviews, documentation and approvals
- 27 Mar 17 - Award contract



IPV Website

- IPV Website:

<http://www.dla.mil/Aviation/Offers/Products/Commodities/AVIPVGenIII.aspx>

- Includes:
 - RFP and attachments
 - RFP amendments
 - Miscellaneous reports
 - Pre-proposal conference information and questions and answers

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